



know the score

The GuestCentrix CIS allows multi-property chain hotels to centralise, consolidate and manage profiles for corporate, travel agent, wholesalers, guest history and accounts receivables. Users benefit from operational efficiencies and streamlined reporting simplicity without duplicate data handling or processing.

CORPORATE / TRAVEL AGENT / WHOLESALER

Most large organisations have a hierarchical relationship between the head office and their respective subsidiary branch offices. GuestCentrix PMS manages this relationship so that reports can be generated on transactions from all or some of these accounts.

The GuestCentrix CIS extends this functionality by configuring a single record for each sales account to be shared across multiple hotel properties. Consolidated as well as hotel-specific management of each profile is supported by the CIS.

ACCOUNTS RECEIVABLE

Hotel groups that wish to process their debtors in a central location, whilst maintaining the granular detail for each debtor against each hotel can do so with the GuestCentrix CIS.

Consolidated A/R Statements and an Aged Trial Balance report can be produced to give the head office a broader view of the Accounts Receivable status of the business.

CIS FEATURES:

- Consolidated Revenue and Room Forecast
- Head Office / Branch Office single profile across chain hotel group for Corporate, Agents and Wholesalers
- Centralised PMS configuration for Statistics, Room Types, Rates and Special Requests

Month/Year	No Rooms	No OOO	Booked	Available	Occ % (Plan)	Total Revenue	Accommodation Revenue	Average Room Rate	Rooms Booked OTD Non-OTD Group	A/R List Booked/Unbooked
All Hotels										
11/2003	4,932	101	3,395	1,438	68.0%	6,200	\$1,839,488	\$1,267,459	\$492.62	1346 908 540 5 0 -810
12/2003	8,494	24	5,432	3,238	64.0%	11,020	\$2,737,240	\$2,062,745	\$503.91	2049 2481 905 181 0 -1224
1/2004	8,494	30	5,217	3,247	61.4%	9,099	\$2,446,194	\$1,574,424	\$411.38	1556 2208 1426 82 0 -1215
2/2004	3,562	22	1,367	2,173	38.4%	1,456	\$375,542	\$351,101	\$274.72	277 381 328 10 0 -141
Hotel Totals	25,482	177	15,411	8,894	60.5%	29,893	\$6,887,484	\$5,128,729	\$447.57	5825 5977 3609 280 0 -3490
Crown Deluxe Hotel and Spa										
11/2003	2,092	81	1,595	926	61.1%	2,009	\$578,316	\$425,686	\$364.87	656 654 273 3 0 -479
12/2003	4,464	0	2,595	1,876	57.9%	5,923	\$1,583,677	\$1,171,269	\$419.22	880 1362 213 16 0 -844
1/2004	4,464	0	2,371	2,093	53.1%	5,027	\$889,033	\$578,373	\$374.96	677 1231 463 12 0 -860
2/2004	1,872	0	360	1,512	19.2%	484	\$89,854	\$58,789	\$247.37	51 165 144 0 0 -88
Hotel Totals	13,982	81	6,961	6,410	51.5%	14,424	\$2,640,879	\$1,760,096	\$382.56	2368 3442 1193 25 0 -2091
Majestic Manor Resort										
11/2003	720	12	567	151	77.4%	1,084	\$778,517	\$616,074	\$1,399.43	430 157 0 2 0 -113
12/2003	1,240	24	737	479	59.4%	1,614	\$1,165,400	\$857,921	\$1,499.86	356 272 9 121 0 -68
1/2004	1,240	30	577	633	46.5%	1,145	\$765,650	\$414,824	\$1,328.95	256 300 21 37 0 -67
2/2004	520	22	195	303	37.5%	388	\$201,857	\$157,782	\$1,026.16	68 60 66 4 0 -10
Hotel Totals	3,720	88	2,066	1,566	55.5%	4,129	\$2,952,424	\$2,246,140	\$1,388.65	1081 809 96 164 0 -264
Resort Plaza Suites										
11/2003	1,820	8	1,253	359	77.3%	2,118	\$280,855	\$225,729	\$223.89	888 88 287 0 0 -118
12/2003	2,790	0	2,110	680	75.6%	3,981	\$548,164	\$427,556	\$259.79	810 717 583 30 0 -194
1/2004	2,790	0	2,269	521	81.3%	3,223	\$491,512	\$363,427	\$216.82	623 695 561 43 0 -190
2/2004	1,170	0	812	358	69.4%	606	\$84,832	\$66,580	\$104.23	157 136 618 8 0 -33
Hotel Totals	6,370	8	6,444	1,918	77.0%	9,530	\$1,484,962	\$1,182,292	\$218.03	2478 1640 2320 79 0 -543